



# PARIKSHAT SHARMA

Enterprise Technology Transformation Consultant

Delivery assurance | Operations stabilization | Program recovery | Transformation execution

**WHEN TRUST,  
DELIVERY AND  
OUTCOMES  
ARE ON THE  
LINE**

I help leaders build, recover, transform and deliver critical technology initiatives - especially when commitments have already been made, pressure is increasing, and execution needs to become real.

## EXECUTIVE SUMMARY

Nearly two decades of experience across enterprise telecommunications, healthcare technology, managed services, consulting environments and startups. The work has consistently involved high-stakes delivery, distributed teams, customer commitments, operational risk and situations where leadership needed a realistic path forward.

The approach is practical: understand reality, create alignment, drive execution and protect trust. Strategic thinking is combined with hands-on delivery leadership, direct stakeholder engagement and operational discipline.

<b>Since 2007</b> PROFESSIONAL EXPERIENCE	<b>6 to 100+</b> TEAM CAPABILITY SCALED	<b>\$7-9M</b> REVENUE LEAKAGE PROTECTED	<b>Global</b> DISTRIBUTED DELIVERY
---	---	---	--

## WHERE I HELP

<b>BUILD</b> Establish new initiatives, teams, governance, delivery rhythms and operating models with clarity from the start.	<b>RECOVER</b> Stabilize struggling programs or operations, identify the real issues and restore accountability and confidence.
<b>TRANSFORM</b> Assess current reality, define practical improvement roadmaps and guide change that teams can adopt.	<b>DELIVER</b> Provide hands-on leadership and disciplined execution when critical commitments must succeed under pressure.

## HOW I WORK

<p><b>1 UNDERSTAND REALITY</b></p> <p>Clarify commitments, risks, constraints, quality issues, timelines and customer expectations.</p>	<p><b>2 CREATE ALIGNMENT</b></p> <p>Bring leaders, teams, stakeholders and customers onto the same page about priorities and ownership.</p>
<p><b>3 DRIVE EXECUTION</b></p> <p>Translate decisions into measurable progress through governance, communication and follow-through.</p>	<p><b>4 PROTECT TRUST</b></p> <p>Maintain confidence through honesty, consistency, transparency and responsible delivery.</p>

## SELECTED ENGAGEMENT EVIDENCE

<p><b>Scalable enterprise delivery capability</b></p>	<p>Helped mature a revenue-impacting telecom initiative from one six-member team into a multi-team global capability spanning India, the United States, Cyprus and Israel.</p>	<p><b>100+ members   Dozens of launches   Multi-million-dollar annual revenue   \$7-9M leakage protection</b></p>
<p><b>Operations stabilization and recovery</b></p>	<p>Worked across managed services and production environments where recurring issues and weak ownership required stronger governance, accountability and follow-through.</p>	<p><b>Operational discipline   Risk visibility   Stronger ownership   Improved confidence</b></p>
<p><b>Critical delivery under pressure</b></p>	<p>Led distributed teams through aggressive commitments at a startup serving a major Southeast Asian client, balancing schedule pressure and execution reality.</p>	<p><b>Distributed execution   Customer commitment   Leadership under pressure</b></p>
<p><b>Independent transformation advisory</b></p>	<p>Reviewed systems and organizational challenges, defined practical roadmaps and guided implementation toward measurable improvement.</p>	<p><b>Assessment   Roadmap   Implementation guidance   Measurable change</b></p>

## LEADERSHIP FOOTPRINT

<p><b>EXECUTIVE AND CLIENT STAKEHOLDERS</b></p> <p>Translate delivery reality into decisions, trade-offs and clear next steps.</p>	<p><b>GLOBAL AND DISTRIBUTED TEAMS</b></p> <p>Align teams across regions, functions, time zones and organizational boundaries.</p>	<p><b>DELIVERY AND OPERATIONS</b></p> <p>Cover assessment and planning through implementation, stabilization and ongoing operations.</p>
--	--	--

<p><a href="http://parikshatsharma.com">parikshatsharma.com</a></p>	<p><a href="mailto:namaste@parikshatsharma.com">namaste@parikshatsharma.com</a></p>
<p>+91 947 801 7257</p>	<p><a href="https://www.linkedin.com/in/parikshatsharma">linkedin.com/in/parikshatsharma</a></p>

Client and company names are omitted where confidentiality or professional discretion requires it. Metrics are rounded and presented as practical evidence of scale and outcomes.